

Financial Literacy Boot Camp

Sendero Wealth Management

5 GOLDEN RULES OF PERSONAL FINANCE

1. Spend **less** than you **earn**
2. Avoid **bad** debt
3. Invest **early** and **often**
4. Set **goals** with a **plan**
5. Be **patient**

BANKING

What accounts do you need?

- **Checking** account
- **Savings** account
- **Investment** account
- **Credit card** account

Organize your Income!

50% **Needs**

Housing
Food
Transportation
Medical
Expenses
Essential Debt

30% **Wants**

Restaurants
Entertainment
Vacations
Luxury Items
Electronics
Concerts

20% **Savings & Investments**

Emergency Fund
RRSPS/401k
Stocks/ETFs
Rental Property
Bonds/Mutual Funds

Emergency Fund

- Why do you need an emergency fund?
 - **Job** loss
 - **Car** repairs
 - **Medical** emergencies
 - **Home** fixes
- Have **3-6** month's expenses

DEBT

What is debt?

- Money that you **owe**
- Types of Debt
 - **Credit** card
 - **Mortgage**
 - Student loan
 - **Auto** loan
 - Small business

Paying down debt

- Main strategies for paying down debt
 - **Avalanche** method
 - Pay off debts with **highest** interest rates first
 - **Snowball** method
 - Pay off **smallest** balances first

INSURANCE

What is the purpose of insurance?

- To protect the holder against major **financial** loss

Types of Insurance Policies You May Need in Your Lifetime

- **Health** insurance
- **Life** insurance
- Disability insurance
- Homeowners and **Renters** insurance
- **Auto** insurance

TAXES

What are Taxes?

- Funds that **people** & companies pay to the **government**
- Different types of taxes
 - **Personal** income
 - Sales
 - **Capital** gains
 - Estate
 - **Property**
 - Corporate income

Difference between a W-2 and a W-4

- A W-2 is provided to **employees** and the IRS by their **employer** by the end of **January** of the following year.
- A W-4 is filed by an **employee** whenever they begin a **new** job.
 - Make sure to write **exempt** if you don't plan to make more than \$14,600 (standard deduction for 2024)

INVESTING

What is Investing?

- Committing **money, time,** and/or energy for a future **benefit**

Why should we invest?

- It helps you grow **wealth**, makes your money work for **you**, and creates personal and professional **freedom**
- You have the opportunity to take your money and allow it to generate **more** money. So, take it!

Compound interest

- **Interest** earned on money that was previously earned as **interest**

Investments to Start With

- **Stocks, bonds, mutual** funds, index fund, and **ETFs**

Stocks

- **Ownership** stakes in companies
- Buy **shares** in a company

- Make money through **price** gains and/or **dividends**

Bonds

- A bond is an **IOU**
- An investor **lends** issuer/borrower money and is paid back with **interest**
- Bonds can be issued by **governments** or corporations
- Characteristics of bonds
 - Maturity date
 - Fixed **interest** rate
 - **Less** risky than stocks
 - Decreased liquidity

Mutual Funds

- Investors **pool** money into a mutual fund which **invests** in securities to generate returns for the investor
- Benefits
 - **Affordable**
 - Diversified
 - **Easy** to cash out
 - Professionally managed
 - **Well** regulated

Index Funds

- Funds that **copy** performance of an index
- Hold **same** securities as index in same **proportions**
- Benefits
 - **Diversification**
 - **low** cost
 - Solid track record

ETFs

- **Exchange** - Traded Funds
- Most **replicate** index movement
- ETFs vs. Mutual Funds
 - **ETFs** can be bought and sold throughout the day
 - Mutual Funds trade only **once** a day

Active vs. Index Investing		
Goal:	Beat the market	Match the market
How:	Seek out only the best investments	Hold same investments as index in same proportions
Key Benefit:	Chance at above-average returns	Low cost

Short-Term and Long-Term Capital Gains Tax

- Short-term capital gains is a tax on profits from the sale of an asset held for **less than** one year
- Short-term capital gains **equals** federal marginal income tax rate

Types of Investment Accounts

- Taxable **Brokerage**
- Roth IRA
- Traditional IRA
- **401(k)**

Roth IRA

- How it works
 - **Open** an account
 - Contribute **after** - tax money
 - Money grows tax **free**
 - Withdraw tax **free** in retirement
- Benefits
 - Can withdraw contributions **penalty** - free anytime
 - Use for a first-time **home** purchase
 - Many **investment** choices

Traditional IRA: contribute **pre-tax**
grows tax **deferred**
pay taxes on withdrawals

Roth IRA: contribute **after** tax
grows tax **free**
No taxes on withdrawals

IRA:

- **Individual** sets up Investment account

401(K):

- **Employer**-sponsored retirement plan
- Employer creates and may **contribute** account for employee (matching)
- Employee can contribute a % of each **paycheck**
- Both an IRA and 401(K) have potential investment **growth, tax** advantages, and build your **wealth**

Why invest long term?

- History has shown the longer the period, the **greater** the chances of a **positive** outcome
- Time in the market > **timing** the market

6 Steps for Young Adults to Build a Financial Foundation

1. Create a **budget**
2. Build an **emergency** fund
3. Pay your bills on **time**
4. Use **credit** wisely
5. Contribute to a Roth **IRA** and/or workplace **401(K)**
6. Live **within** your means